

1 Title: Barriers and facilitators to using an objective risk communication tool during primary care dental
2 consultations: A Theoretical Domains Framework (TDF) informed qualitative study

3

4 Abstract

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6 Objectives: Objective risk-communication tools can supplement clinical judgement and support the
7 understanding of potential health risks. This study used the Theoretical Domains Framework (TDF) to
8 identify barriers and facilitators to implementing a risk-communication aid within primary care dental
9 consultations.

10 Methods: Dentists ($N = 13$), recruited via a dental practice database and through professional contacts.
11 They were interviewed using a TDF-informed semi-structured interview schedule. Data were analysed
12 inductively and deductively, coding the themes using the TDF.

13 Results: Eight theoretical domains (environmental contexts and resources; beliefs about consequences;
14 goals; memory, attention, and decision processes; optimism; reinforcement; social influences and
15 behavioural regulation) and thirteen sub-themes were identified. Insufficient resources and patient
16 factors were commonly encountered barriers and led to increasing pressure to prioritise other tasks.
17 Whilst dentists had a favourable view towards a risk-communication aid and acknowledged its benefits,
18 some were sceptical about its ability to facilitate behaviour change. Self-monitoring strategies and
19 colleague support facilitated tool usage.

20 Conclusions: This study identified six barriers and seven facilitators to implementing a risk-
21 communication tool within primary care dental settings. Dentists appreciated the value of using a risk-
22 communication tool during dental consultations, although some required further support to integrate the
23 tool into practice.

24 Clinical significance: Our findings provide a sound theoretical base for interventions aimed at
25 facilitating risk communication in dentistry. Further research should apply behavioural science to
26 support the implementation of the tool in clinical practice.

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29 Introduction:

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31 A lot of the success behind good oral health relies on a partnership between dentist and patient,
32 with the patient expected to engage in behaviour change once they leave the dental surgery [1]. One
33 method available to healthcare teams to support behaviour change is the communication of disease risk
34 [2]. Personalised risk communication can help facilitate oral hygiene-related behaviours among patients
35 [3] and improve clinical health outcomes [4].

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37 Whilst communication is important, research suggests that the clinical judgement of risk is not
38 always reliable [5]. Using objective risk-calculators can enhance clinical opinion and support the
39 communication of potential health risks [5]. An example of an objective calculator is the Denplan Excel
40 Previser Patient Assessment (DEPPA) tool which is available to EXCEL-approved dentists (a
41 certification programme for those registered with the insurance company, Denplan) [6]. DEPPA is an
42 empirically validated instrument that assesses a patient's disease risk based on clinical parameters,
43 medical and dental history, and lifestyle factors [6,7]. Patient-completed questionnaires and routine
44 clinical information are combined into a risk output that reflects a patient's current health state and
45 future risk of oral cancer, non-carious tooth surface loss, dental caries, and periodontal disease [6]. Risk
46 scores, graphs and a Red-Amber-Green (RAG) reporting system aid presentation to patients [7].
47 Previous research suggests that DEPPA is a highly acceptable way to facilitate communication during
48 consultations [8].

49

50 Studies seeking to support periodontal disease patients have shown that risk-communication
51 tools, such as DEPPA, can support patient behaviour change [3,4]. However, whilst some practitioners
52 may perceive a risk communication tool as an invaluable communication aid [6], anecdotally, they are
53 not routinely implemented in clinical practice. Barriers and facilitators to communicating risk within
54 dental consultations have been identified previously [9]. It appears that practitioners may not possess

55 the necessary skills or training, and their efforts to routinely risk-assess may be hindered by patient and
56 system factors [9,10]. Dentists face similar challenges when delivering patient-centred care [11].
57 Whilst practitioners understand the importance of tailored, person-centred care, they perceive money,
58 time, and disengaged patients as significant barriers to its delivery [12].

59

60 Recent advances in behavioural science have led to the development of the Theoretical
61 Domains Framework (TDF) [13]. The TDF is a system of fourteen theoretically grounded domains
62 which can influence behaviour [13]. TDF domains can be mapped onto the Behaviour Change Wheel
63 [14] and be used to understand clinical practice implementation barriers [15] e.g. dentists' carious
64 tissue removal behaviour [16], smoking cessation counselling [17], fluoride varnish application [18]
65 and bacterial infections management [19]. To our knowledge, little research has been undertaken to
66 explore the barriers and facilitators to implementing an objective risk communication tool within dental
67 consultations. Given the importance of preventative dental care, further research is required to assess
68 barriers and facilitators among dentists to utilising a risk communication tool during patient
69 consultations.

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71 A recent narrative review on the use of the TDF in oral health [20] suggested that the TDF be
72 used in its entirety in assessing implementation barriers. This is one of the first empirical studies, in the
73 context of oral health and dentistry, to target all fourteen theoretical domains within the framework. In
74 this study, dentists were interviewed about their use of a specific risk-communication tool, DEPPA, as
75 a means of addressing the following research question:

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77 *What barriers and facilitators do dentists perceive to using a risk communication tool during*
78 *primary care dental consultations?*

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82 Materials and methods

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84 This study is reported following guidance from the COnsolidated criteria for REporting
85 Qualitative research (COREQ) Checklist (Supplementary file 1). We purposively recruited UK dentists
86 working within Denplan primary care settings with access to DEPPA, using a dual recruitment strategy:
87 (1) personal contacts and (2) via an existing database of practices with access to DEPPA. All eligible
88 dentists ($N = 690$) were invited to participate via e-mail invitation by Denplan. Interested participants
89 contacted the researcher, consenting, and arranging a convenient time for the interview.

90

91 Following ethical approval (1920/RPI/DSMHB), approximately forty-minute-long, one-to-one
92 telephone or video-call, semi-structured interviews were conducted during May/June 2020 using an
93 interview schedule informed by TDF guidelines [15], validated TDF questionnaires [21] and published
94 interview schedules [22]. The schedule, although not piloted, was checked by a dentist who provided
95 written feedback prior to use. All fourteen TDF domains were included, with supplementary prompts
96 where necessary. The interview explored (i) dentists' perceptions of the tool and (ii) any barriers or
97 facilitators to its use. The interviewer (DM), a female, non-clinical, postgraduate health psychology
98 student had no prior relationship with participants and was independent of Simply Health. Participants
99 were informed that the study was being conducted in part fulfilment of the co-authors (DM) MSc
100 degree.

101

102 Basic field notes were completed. Interviews were audio-recorded, transcribed verbatim and all
103 identifiable data removed from the transcripts. A two-stage inductive and deductive approach [23] was
104 used; transcripts were analysed thematically by DM, following the standard five-stage process [24] and
105 quality issues identified by Braun and Clarke [25]. Text was coded as a barrier or facilitator when (i)
106 participants explicitly stated that the factor influenced their usage, or (ii) when there was variation in
107 the behaviour or beliefs reported. A sub-set of transcripts (25%) were coded by a second researcher
108 independent of the study. When codes were saturated, broader categories (themes) were generated.

109 Themes were then extracted and deductively coded into the TDF using Cane et al's (13) domain
110 descriptions (Table 1). Data saturation occurred at transcript 11 when no further barriers or facilitators
111 could be identified.

112

113 ----- Table 1 about here -----

114

115 Initial interpretations were confirmed through a second coder, independently coding the final
116 themes into the TDF using the coding framework. The list of TDF domains was then compared to those
117 of DM. Where differences arose, or where a theme could be coded into multiple domains, consensus
118 was reached through discussion.

119

120 Results

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122 Of twenty-one respondents, thirteen were interviewed (eight participants either decided not to
123 continue with the study or failed to answer emails after the initial correspondence). Twelve participants
124 were recruited through the email advertisement and one via personal contacts. To reduce bias in the
125 final analysis, one participant was excluded due to their central role in developing DEPPA. Participants
126 (*N* male/female = 5/8) had an average of twenty-two years' experience within dentistry (range 10-31
127 years).

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129 Table 2 presents a summary of themes and theoretical domains.

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131 ----- Table 2 about here -----

132

133 A total of six barriers and seven facilitators were generated in the primary analysis. Inductive
134 themes were coded into eight theoretical domains. A list of barriers/facilitators and illustrative quotes
135 (in brackets: participants' numbers) appear in Table 3 with extracts incorporated into the theme

136 descriptions below. An attempt was made to ensure that all participants were adequately represented
137 when selecting quotes.

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139 ----- Table 3 about here -----

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142 **1 | Environmental context and resources**

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144 **1.1 | Time constraints (barrier)**

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146 Participants described time as a limited resource which prevented them from routine tool use.
147 Some dentists described the tool as “time-consuming” (D9) and preferred to use alternative risk
148 assessment strategies as they were “quick and easy to do” (D10). Interestingly, even if they completed
149 an assessment, some dentists reported not discussing the output with their patient (Theme 1.1, quote C):

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151 **1.2 | Software incompatibility (barrier)**

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153 This was the most commonly reported barrier. Participants frequently reported their routine
154 dental management software not smoothly integrating with the risk communication tool. Therefore, in
155 order to complete an assessment, all clinical data had to be entered manually. Practices with
156 incompatible software were unable to use Clinipads to collect patient data in the waiting area. This
157 required dentists to expand appointment times, which was a barrier to tool use.

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159 **2 | Reinforcement**

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161 **2.1 | Using the tool to maintain professional accreditation (facilitator)**

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163 Dentists must comply with specific regulations to maintain their professional certification. They
164 should complete an oral risk assessment for each patient and utilising the tool helps satisfy this
165 requirement. Most participants reported no incentives to using the tool other than to maintain their
166 professional certification (See theme 2.1, quotes A-C). Many described how an upcoming registration
167 audit encouraged tool use:

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169 “I hardly use it, and then every time I come round to my inspection.....I suddenly
170 think “oh I haven’t done enough” [tool use] and we all try and sit down and do more”

171 (D6)

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174 **3 | Beliefs about consequences**

175 Participants reported three positive consequences (facilitators) of using the risk communication
176 tool. Most participants had a favourable view of the tool and believed that it could be beneficial for both
177 patient and practitioner.

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179 **3.1 | Belief that the tool facilitates risk communication (facilitator)**

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181 All dentists reported how a risk communication tool facilitated prevention discussions.
182 Participants referred to the tool as a “guide” which included questions they “never thought to ask”
183 (D11). Dentists were particularly in favour of the visual Red-Amber-Green (RAG) reporting system
184 because they felt it enabled patients to better understand their risk of disease (theme 3.1 quote A).

185

186 **3.2 | Belief that the tool enables a comprehensive assessment (facilitator)**

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188 Participants frequently described using the tool as a means of avoiding litigation. Tool use
189 ensures that dentists have completed a thorough and comprehensive examination and is a useful way to
190 legally document a patient consultation. This appeared to be an important motivator:

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“A lot of it, I’ll be very honest, is trying to prevent being sued. So, that you know that if you do your [tool] form, you’ve done a comprehensive exam.” (D2)

3.3 | An evidenced-based assessment which reduces dentist-patient conflict (facilitator)

Participants described everyday challenges with patient management and encouraging patients to take accountability for their oral health. Dentists further discussed using the tool to add credibility to their clinical judgment (Theme 3.3, quotes A-B). Participants reported that tool use enabled difficult conversations with those patients who may have been less receptive to advice by enabling dentists to distance themselves from bad news, making any criticism appear less personal:

“You’re using this as a tool to show them ‘well, this is what this system has found, it’s not me telling you off directly”. (D13)

4 | Social influences

4.1 | Colleagues and management influence tool usage (facilitator)

Peer support was a facilitator; participants described how colleagues and management had a positive influence on their own behaviour, encouraging them to use the tool (Theme 4.1, quote A). This was particularly the case for participants whose practice managers were advisors for an insurance programme.

5 | Memory, attention, and decision processes

5.1 | Perception that tool use is less useful for low-risk patients (barrier)

219 Dentists described patient selection as critical when deciding whether to use the tool.
220 Participants were more likely to use the tool with high rather than low-risk patients, where they
221 perceived no added benefit (theme 5.1, quote A). Tool use was also reported to be reserved for sceptical
222 patients:

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224 “If a patient is really open and receptive to any sort of advice or constructive criticism,
225 then, erm, it’s not that helpful on top of my normal procedures” (D5)

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227 **5.2 | Lack of patient cooperation as a reason not to use the tool (barrier)**

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229 Although many participants reported high patient acceptability of the tool, some suggested that
230 lack of patient engagement influenced their decision not to use it. Some patients were deemed
231 uncooperative by refusing to complete patient forms (Theme 5.2, quote A). Others highlighted that
232 when risk scores were simply communicated rather than used to open behaviour change conversations
233 that inadvertently impaired the practitioner-patient relationship:

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235 “...Somebody turned around.....and said “oh you’re always having a proper go at
236 me! I’m never good enough, no matter what I do!”.....and I’m like ‘You know
237 what I think? I’m going to stop telling people their oral health scores unless they
238 ask’.....” (D6)

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240 **6 | Optimism**

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242 **6.1 | Scepticism as to whether the tool can facilitate behaviour change (barrier)**

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244 There were discrepancies in the extent to which dentists believed that risk communication tools
245 could facilitate behaviour change. Some dentists described the tool as critical to their practice,
246 increasing behaviour change among patients (theme 6.1, quotes A-B). Others were unaware of how the

247 tool may facilitate behaviour change and were less confident in its ability to promote positive oral health
248 practices (Theme 6.1, quotes C-E).

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250 **7 | Goals**

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252 7.1 | Perceived as a low priority task (barrier)

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254 Dentists are required to complete many clinical tasks during a dental consultation. Some
255 dentists reported that their primary concern was ensuring that the consultation met patient's
256 expectations, and often this did not include providing behaviour change advice or discussing a patient's
257 risk assessment. Participants discussed various tasks which took priority over risk assessment:

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259 "Routine radiographs and dealing with any toothache problems, dealing with a tooth
260 that I think 'hmm that's gonna need a crown'I spend [the] majority of my time
261 just explaining things to patients.....so, unfortunately it [the tool] usually comes down
262 at the bottom [of my] list." (D6)

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264 7.2 | Scheduling and integrating the tool into routine practice (facilitator)

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266 Dentists who described themselves as regular users of the tool had strong personal beliefs
267 regarding the importance of using it. These dentists scheduled specific time into their appointments
268 (Theme 7.2, quote A) building the consultation around the tool:

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270 "As I said, we've built our practice around the [the communication tool] resultwe
271 use a template, and the template is based on the [tool] questions so I know that I don't
272 miss anything out, so I find it quick" . (D2)

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275 8 | Behavioural regulation

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277 8.1 | Self-monitoring tool usage (facilitator)

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279 Self-monitoring tool usage was reported as a facilitator. Some participants tracked patients'
280 notes to remind them when the next assessment is due (Theme 8.1, quote A). Whilst others described
281 how a reminder system would help prompt them to use the tool:

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283 "I think that would help us make sure. So have a pop-up note saying 'last [tool use]
284 was done on this date'.....it would be easy to add so we know it's done regularly
285 then." (D13)

286

287 Discussion

288

289 This study used the TDF to identify barriers and facilitators to implementing a risk
290 communication tool during primary care consultations and highlights broader issues surrounding the
291 communication of risk in dental settings. Using a two-stage analytic approach, we identified thirteen
292 themes and eight theoretical domains which influence the use of a risk communication tool by dental
293 teams: environmental contexts and resources; beliefs about consequences; social influences; optimism;
294 reinforcement; behavioural regulation; goals; and memory, attention, and decision processes.

295

296 Dentists discussed factors they believed influenced their ability to use the tool. The domain
297 '*environmental contexts and resources*' was central to the participants' accounts. In line with previous
298 studies exploring implementation barriers to risk communication and the delivery of behaviour change
299 support within dental [9,17] and medical [26–28] settings, time, insufficient resources, and workload
300 pressures were frequently-cited reasons for not using the risk communication tool. Software non-
301 integration posed further challenges (behavioural regulation), leading to time constraints, and increasing

302 pressure to prioritise other tasks. These findings suggest that tool use would be more widely accepted
303 if it was integrated into existing practice management systems. Addressing one domain (e.g.,
304 *'environmental contexts and resources'*) may help overcome the barriers identified under several other
305 TDF components (e.g. *'goals'*).

306

307 Consistent with Busby et al [6], participants had a favourable view towards a risk-
308 communication tool, which was described as evidence-based, enabling a comprehensive examination
309 and facilitating risk communication (beliefs about consequences). However, motives for using it (e.g.,
310 as a litigation protection tool) were often at odds with the true purpose of the tool (a behaviour change
311 conversation opener), with some dentists being sceptical about its utility in this regard (optimism).
312 Perceived workload and time constraints meant that sometimes assessments were not discussed with
313 the patient. Dentists did not give priority to using the tool, particularly when time was limited, or
314 unscheduled treatments were required. Further work to develop solutions to overcome barriers through
315 the application of behaviour change theory to identify behaviour change techniques is needed.

316

317 Patient factors also influenced dentists' decisions to use the tool. These are known to influence
318 dentists' treatment decisions [19,29] and their perceived ability to communicate with patients [11].
319 Providing behaviour change advice is also dependent on the patients' level of engagement, motivation,
320 and cooperation [28,30]. Nevertheless, participants were motivated to use the tool in order to maintain
321 their professional accreditation (reinforcement), with peer support from colleagues and management
322 seen as a further route to support tool usage (social influences). Peer support has previously been
323 reported to facilitate the delivery of behaviour change advice within dental consultations [31].

324

325 By using the TDF inductively and deductively to assess implementation barriers to using a risk
326 communication tool in routine clinical practice, this multidisciplinary-led study provides a sound
327 theoretical base for future interventions aimed at facilitating risk communication. In line with Buchanan

328 et al's [20] recommendations, the present study targeted all fourteen TDF domains, rather than using a
329 sub-set.

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331 There are also limitations to this study. Future research should supplement participants' self-
332 reports of familiarity with the risk communication tool with objective data on tool use. A non-self-
333 selecting sample would help with generalisability considerations, as it is possible that those with strong
334 views about the tool would have been more likely to take part. Moreover, our participants were
335 experienced clinicians; barriers may differ among those with less experience. Finally, as data were
336 collected at the beginning of the UK's first COVID lockdown, it is possible that this may have
337 influenced dentists' perceptions of the tool and of the importance of preventative dentistry. For example,
338 recruitment commenced only a few days prior to dentists re-opening their practices, which may explain
339 the low response rate.

340

341 Conclusions

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343 Six barriers (environmental contexts and resources; memory, attention, and decision processes;
344 optimism; and goals) impact the implementation of a risk communication tool routinely. Practically
345 integrating a risk communication tool into practice, adopting a mutually supportive environment,
346 emphasising the benefits of the tool over and above litigation avoidance, and by supporting dentists
347 with commonly encountered barriers, for example, lack of time would enable further use. This study
348 highlights the specific challenges dentists face when communicating risk in primary practice and paves
349 the way for future research applying behaviour change theory to support dental teams.

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466 Table 1

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Table 1. The Theoretical Domains Framework (13)

Theoretical Domain	Definition
Knowledge	An awareness of the existence of something
Skills	An ability or proficiency acquired through practice
Social/Professional Role and Identity	A coherent set of behaviours and displayed personal qualities of an individual in a social or work setting
Beliefs about Capabilities	Acceptance of the truth, reality, or validity about an ability, talent, or facility that a person can put to constructive use
Optimism	The confidence that things will happen for the best or that desired goals will be attained
Beliefs about Consequences	Acceptance of the truth, reality, or validity about outcomes of a behaviour in a given situation
Reinforcement	Increasing the probability of a response by arranging a dependent relationship, or contingency, between the response and a given stimulus
Intentions	A conscious decision to perform a behaviour or a resolve to act in a certain way
Goals	Mental representation of outcomes or end states that an individual wants to achieve.
Memory, Attention and Decision Processes	The ability to retain information, focus selectively on aspects of the environment and choose between two or more alternatives

Environmental Contexts and Resources	Any circumstance of a person's situation or environment that discourages or encourages the development of skills and abilities, independence, social competence, and adaptive behaviour
Social Influences	Those interpersonal processes that can cause individuals to change their thoughts, feelings, or behaviours
Emotion	A complex reaction pattern, involving experiential, behavioural, and physiological elements, by which the individual attempts to deal with a personally significant matter or event
Behavioural regulation	Anything aimed at managing or changing objectively observed or measured actions

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471 Table 2

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474 Table 2: Summary of themes and theoretical domains

Theoretical Domain	Theme (Barrier/Facilitator)
Behavioural Regulation	Self-monitoring tool usage (F)
Memory, Attention and Decision Processes	Lack of patient cooperation as a reason not to use the tool (B) Perception that the tool is less useful for low-risk patients (B)
Environmental Contexts and Resources	Time constraints (B) Software incompatibility (B)
Social influences	Colleagues and management influence tool usage (F)
Beliefs about consequences	Belief that the tool facilitates risk communication (F) An evidenced-based assessment which reduces dentist-patient conflict (F)

	Belief that the tool enables a comprehensive assessment (F)
Goals	Perceived as a low priority task (B)
	Scheduling and integrating the tool into routine practice (F)
Optimism	Scepticism as to whether the tool can facilitate behaviour change (B)
Reinforcement	Using the tool to maintain professional accreditation (F)

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478 Table 3

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480 Table 3: Summary of themes (barriers/facilitators) and illustrative quotes.

Theme	Illustrative quote
1.1 Time constraints (barrier)	<p>A “That is potentially the reason why I didn’t go onto [the tool] because at the time I just thought, you know, it’s just all about saving a bit of time” (Participant D1)</p> <p>B “My part of it [the tool] was a little time consuming to go through all the questions” (Participant D9)</p> <p>C “I just usually give it [the tool report] to them. I know I should go through it with them, but this is where the time constraints come in” (Participant D3)</p>
1.2 Software incompatibility (barrier)	<p>A “The intention in the long run is that it [the communication tool] becomes part of the clinical examination, erm, but until it’s integrated into the computer system that I use then I really can’t see it happening” (Participant D6)</p> <p>B “I haven’t used [the tool], I did have two attempts.....the reason for that is you need to import it. It’s not integrated into our computer system” (Participant D9)</p>

	<p>C “It would be good if we could embed [the risk communication tool] globally into lots of computer systems, to make it easier to use, and I think if we could do that it would be accepted by more dentists” (Participant D10)</p> <p>D “One thing that would make it a lot easier for us is if we could get [the tool] on the clinipad, but I understand that’s a compatibility issue with SOE” (Participant D5)</p>
<p>2.1 Using the tool to maintain professional accreditation (facilitator)</p>	<p>A “The only time we are encouraged is because we know that we might not maintain [professional certification] if we don’t do them” (Participant D3)</p> <p>B “Because we’re part of the Excel accreditation programme, it’s [the risk communication tool] something that we are encouraged to do” (Participant D13)</p> <p>C “If you are [part of certification programme] you are meant to do it, aren’t you? So, to keep [that] up” (Participant D11)</p> <p>D “I hardly use it, and then every time I come round to my inspection.....I suddenly think “oh I haven’t done enough [of the tool]” and we all try and sit down and do more” (Participant D6)</p>
<p>3.1 Belief that the tool facilitates risk communication (facilitator)</p>	<p>A “...[the tool] helps me communicate the patients’ risk to them...that visual sort of red flashing up saying ‘high cancer risk’ really hits the message home a little bit” (Participant D5)</p> <p>B “Yes again, just patient communication. It [the tool] helps me sit in front of patients and talk to patients more” (Participant D7)</p> <p>C “It [the tool] gives you a definite guide to talk through with your patients about their oral health needs” (Participant D10).</p>

<p>3.2 Belief that the tool enables a comprehensive assessment (facilitator)</p>	<p>A “A lot of it, I’ll be very honest, is trying to prevent being sued. So that you know that if you do your [risk communication] form, you’ve done a comprehensive exam” (Participant D2)</p> <p>B “Basically, it in a way gives you cover for a patient saying in the future “oh, you never told me about that!”. It all comes down to note taking and doing tick boxes” (Participant D1)</p> <p>C “It looks good on the records for the patients, you know, for legal reasons” (Participant D5)</p> <p>D “.... covering our back indemnity wise... we can say that we have done it [the risk communication tool]” (Participant D6).</p>
<p>3.3 An evidenced-based assessment which reduces dentist-patient conflict (facilitator)</p>	<p>A “It’s not just my opinion, if the computer says they need to do it [change their oral health behaviour] they might be more liable to do it instead of the dentist” (Participant D11)</p> <p>B “It is, you know, based on research and you can turn around and say, “well look, it’s not just me saying this” (Participant D8)</p> <p>C “You’re using this as a tool to show them ‘well this is what this system has found, it’s not me telling you off directly” (Participant D13)</p>
<p>4.1 Colleagues and management influence tool usage (facilitator)</p>	<p>A “She [colleague] guilts me into taking, to try and do more [of the risk communication tool]. So, in some ways it’s positive to do it with someone...if there was nobody else here, I probably wouldn’t do any” (Participant D6)</p> <p>B “The people I worked with weren’t convinced and I never looked at it [the tool]. I then moved to a practice where my boss is a Denplan inspector....so basically it was a case of “you are going to use it for every patient”” (Participant D11).</p> <p>C “In and amongst the practice we encourage each other to keep going with it [the risk communication tool]” (Participant D5)</p>

<p>5.1 Perception that the tool is less useful for low-risk patients (barrier)</p>	<p>A “If they’re scoring low risk in the four categories and they’ve got 96/100, I’m thinking, ‘what’s the point in doing it in two years’ time?’. I might extend the interval” (Participant D2)</p> <p>B “If a patient is really open and receptive to any sort of advice or constructive criticism, then, erm, it’s [the tool] not that helpful on top of my normal procedures” (Participant D5)</p> <p>C “If I don’t feel as though there is any major risk, if there is, you know, pretty good oral hygiene and they come regularly.... I kind of feel they are okay. They can read it [the risk communication report] if they want to, but they aren’t a particular risk for me” (Participant D3)</p>
<p>5.2 Lack of patient cooperation as a reason not to use the tool (barrier)</p>	<p>A “...yeah sometimes I get it in the neck saying “well I can’t be bothered with that” or “who sees this?”yeah, there’s some people who will not use anything IT because they think they’re being watched by other people. As I say patient selection is critical” (Participant D8)</p> <p>B “...Somebody turned around.....and said “oh, you’re always having a proper go at me! I’m never good enough, no matter what I do!”and I’m like ‘You know what I think? I’m going to stop telling people their oral health scores unless they ask’.....” (Participant D6)</p> <p>C “Sometimes patients don’t want to put the extra effort in, you know.... trying to get them to fill out forms is really hard” (Participant D1)</p>
<p>6.1 Scepticism as to whether the tool can facilitate behaviour change (barrier)</p>	<p>A “...Because I’ve given them the right information and extensive information how they can improve their health. Then usually when they’re coming back the second time they’re doing the right things, they’ve listened, and some patients like to try and improve their score” (Participant D10)</p>

	<p>B “People do come back and say, “when you went through all of that [the risk communication report], I’ve stopped doing it now, I’ve changed everything” (Participant D11)</p> <p>C “I think it [the tool] opens up a conversation. I think that’s about the limit of it really” (Participant D12)</p> <p>D “I give them the leaflet that Denplan give on [the tool].....but I genuinely think most of it’s probably put straight in the bin or certainly at the bottom of a handbag.....yeah, trying to change patient behaviour is also an interesting one.” (Participant D8)</p> <p>E “I think the patient information leaflet is good, but again it’s.... I don’t know how much, because of where I work, I don’t get much behaviour change” (Participant D2).</p>
<p>7.1 Perceived as a low priority task (barrier)</p>	<p>A “Routine radiographs and dealing with any toothache problems, dealing with a tooth that I think ‘hmm that’s gonna need a crown’.....I spend [the] majority of my time just explaining things to patients. So, unfortunately it [the tool] usually comes down at the bottom [of my] list.” (Participant D6)</p> <p>B “Erm, it [the risk communication tool] comes fairly down the list I’m afraid” (Participant D12)</p> <p>C “...If I’ve got a lot of other things on then it [the tool] does get pushed down the priority list for sure, you know, it’s on my ‘should do’ list, not my ‘must do’ list” (Participant D5)</p>
<p>7.2 Scheduling and integrating the tool into routine practice (facilitator)</p>	<p>A “They [patients] will be booked in for a DEPPA exam which is longer than a routine exam.” (Participant D7)</p> <p>B “As I said, we’ve built our practice around the [the tool] result and doing the [tool].....we use a template, and the template is based on the questions, so I know that I don’t miss anything out, so I find it quick” (Participant D2)</p>

	<p>C “...What I try and do is combine it [the tool] with a routine check-up” (Participant D10)</p>
<p>8.1 Self-monitoring tool usage (facilitator)</p>	<p>A “I will record in my patients’ notes when I’ve done [the tool], and we have a little pop-up note to say when I’ve done it, erm, so then it’ll remind me” (Participant D10)</p> <p>B “I think that would help us make sure. So have a pop-up note saying ‘last [tool use] was done on this date’. It would be easy to add so we know it’s done regularly then.” (Participant D13)</p>

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