1 The effect of strategic synergy between local and neighborhood environmental

# 2 regulations on green innovation efficiency: The perspective of industrial transfer

#### 3 Abstract

Considering the environmental governance dilemma caused by environmental 4 5 decentralization, this study aims to explore whether the strategic synergy between local and neighborhood environmental regulations can be an essential tool to improve green 6 innovation efficiency and achieve sustainable development. Using the data of industrial 7 firms from 2005 to 2019, and employing network slack-based measure and Tobit 8 9 regression, this study provides empirical evidence that (1) the green innovation efficiency shows an upward trend in fluctuations but still has great room for 10 11 improvement; (2) the direct impact of local environmental regulation on green innovation is positive, but the indirect impact through forcing firms to transfer into the 12 neighborhood with loose regulation is negative, that is, the industrial transfer plays a 13 14 suppression effect; (3) the strategic synergy of environmental regulations has U-shaped and direct effect on green innovation and also has a positive indirect effect through 15 inhibiting the firm's behavior transferring into the neighborhood. This study reveals the 16 17 influence mechanism of the strategic synergy of local-neighborhood environmental regulations and offers empirical evidence to explain the reason why synergistic 18 environmental governance can effectively promote green innovation, which provides 19 20 the theoretical guidance for government to formulate environmental policies and 21 construct an environmental governance system.

Keywords: Green innovation, environmental regulations, industrial transfer, strategicsynergy.

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27 **1. Introduction** 

With the increasingly serious pollution problems, environmental regulation is 28 29 regarded as an essential tool to promote the firm's green innovation and achieve sustainable development (Wu et al., 2020). However, in countries with environmental 30 31 decentralization, environmental regulation (ER) might not achieve the desired effect as its significant regional differences, results in the environmental governance dilemma at 32 the national level. The most typical examples are developing countries such as China, 33 India (Du et al., 2020), and Brazil (Jabbour et al., 2020; Lipscomb and Mobarak, 2017). 34 35 Taking India as a case, with the continuous economic development of southern regions, local governments pay more attention to balancing the relationship between the 36 economy and the environment and formulating stricter ER to achieve sustainable 37 38 development (Lovo, 2018). Consequently, industrial firms are gradually transferring from southern regions into northern regions with the easy ER and the policies to attract 39 outside investment, which also causes the pollution problem in these regions 40 41 (Kattumuri and Lovo, 2018). For industrial firms with higher pollution, such policy differences among local governments endow them with the second choice excepting 42 green innovation facing ER, that is, relocating to other regions with easy ER, which 43 triggers pollution transfer (Yilanci et al., 2020). In this case, the phenomenon of 44 industrial transfer and even pollution transfer emanating from regional policy 45 differences is not conducive to the central government to stimulate firms to green 46 innovation (Li et al., 2021; Zhang et al., 2017), but also causes the environmental 47 governance dilemmas (Besley and Coate, 2003). Therefore, how does solve the 48

environmental governance dilemma caused by regional differences have been becomea burning question for policymakers and policy researchers.

51 The strategic synergy of local-neighborhood environmental regulations (SSER) provides an interesting view for the central government to tackle the dilemma by 52 53 restricting the transfer behavior of industrial firms and promoting green innovation (Ge et al., 2020). The SSER can be described as a political behavior initiated by the 54 governments in different regions to realize common environmental benefits by setting 55 pollution governance goals and developing action plans jointly (Wang and Zhao, 2021). 56 57 A typical case is the Air Pollution Prevention and Control Action Plan formulated by the government of China, which aims to establish a collaborative environmental 58 governance system between the governments of the Beijing-Tianjin-Hebei region (The 59 60 capital economy circle) and the Yangtze River Delta region (Li et al., 2019c). In this case, the environmental regulations of local and neighborhood regions are gradually 61 reaching unanimity, which greatly limits the industrial firm's transfer behavior that 62 63 aims to avoid additional pollution control costs (Zhang et al., 2020; Zhao et al., 2020). For industrial firms, the behavior of transferring to other regions is no longer conducive 64 to achieving their goals for reducing costs facing the gradual convergence of local-65 neighborhood regulations (Li et al., 2019b), and green innovation and environmental 66 practices have become the only strategic choice to meet the requirement of local ER 67 (Awan et al., 2018; Shao et al., 2020). 68

Despite the strategic synergy of local-neighborhood environmental regulations is
 expected to become an efficient tool to solve environmental governance dilemmas and

promote the firm's green innovation, little empirical evidence supports this view. On 71 the one hand, most prior literature focuses on the influence of local ER on the firm's 72 73 green innovation, such as the studies of Song et al. (2020a), Liu et al. (2020), and Du et al. (2021). These studies mainly explore whether ER formulated by local government 74 75 is conducive to promoting the firm's green innovation based on the Porter hypothesis. On the other hand, some studies start from the spatial spillover effect to analyze the 76 direct effect of local ER and the indirect effect of neighborhood ER on the firm's green 77 innovation. The typical representatives are the studies of Li et al. (2019d), Peng et al. 78 79 (2021), and Li and Du (2021). Although these studies are innovative compared with prior studies, they are still based on the Porter hypothesis and emphasize the role of 80 81 local ER, and ignore how to solve environmental governance dilemmas through the 82 way of strategic synergy under the context of significant regional policy differences. A few studies have constructed the combination framework of the Porter hypothesis and 83 Pollution haven hypothesis to analyze the strategic interaction types of local-84 85 neighborhood ER, such as Peng (2020), Song et al. (2021), and Wu et al. (2021), but such studies not further explored the heterogeneous impact of different interaction types 86 87 on the firm's green activities.

To sum up, it is still a worthy topic that explores the influence mechanism of strategic synergy between local-neighborhood environmental regulations on green innovation efficiency. Thus, this study aims to explore these research questions as follows:

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(1) Can strategic synergy of local-neighborhood environmental regulations

93 influence green innovation efficiency?

94 (2) How does the strategic synergy of local-neighborhood environmental 95 regulations influence green innovation efficiency by inhibiting the industrial transfer 96 behavior of firms?

97 To answer the above questions, taking industrial firms of China as a typical research object, this study utilizes the network slack-based measure (SBM) method to 98 assess the industrial firm's green innovation efficiency based on the provincial panel 99 data from 2005 to 2019; Then, the panel Tobit regression model is employed to explore 100 101 the influence mechanism of the strategic synergy of local-neighborhood ERs on green innovation efficiency and explores whether strategic synergy of regulations is an 102 effective solution for improve innovation efficiency and realize sustainable 103 104 development or not.

This study has several contributions as follows. First, this study clears the 105 relationship between the strategic synergy of local-neighborhood environmental 106 107 regulations and green innovation efficiency based on the hybrid perspective of the Porter hypothesis and the Pollution haven hypothesis, which enriches the existing 108 109 research on innovation management and environmental policy. Second, this study reveals the mediating role of industrial transfer on the relationship between strategic 110 synergy and green innovation efficiency, which uncovers the influence channel of ER 111 and provides empirical evidence to explain the reason why the SSER is an efficient tool 112 113 to overcome the environmental governance dilemma. Also, this finding provides theoretical guidance for central government and local governments to formulate 114

115 environmental policies and construct an environmental governance system.

## 116 **2. Literature review and research hypotheses**

#### 117 **2.1 Literature review**

With the increasingly serious pollution problems, improving green innovation 118 efficiency is regarded to break the link between economic development and 119 environmental pollution (Du et al., 2021; Ikram et al., 2022). For firms, green 120 innovation reflects their efforts to reduce pollution emissions and energy consumption 121 in business activities through developing green products and technologies and 122 123 improving production processes (Awan and Sroufe, 2022; Zhu et al., 2021). From the perspective of input-output analysis, green innovation efficiency represents a firm 124 capability to utilize innovation resources, that is, an indicator to measure whether a firm 125 126 can achieve its green innovation goals with minimum cost (Zeng et al., 2021).

In early studies, firms are considered to lack the motivation to implement 127 innovation activities and improve innovation efficiency because of the dual 128 externalities of green innovation (Wang and Yu, 2021). For firms, the positive 129 externality refers that their green innovation activities might bring knowledge spillover 130 effect which makes other firms can acquire this innovation achievement through 131 imitation and learning (Zhang et al., 2021); and the negative externality reflects that 132 their innovation cost might be much higher than the cost to directly release pollutant 133 when environmental policy is loose (Dwivedi et al., 2022; Liu et al., 2020). In this 134 context, policy researcher suggests that environmental regulation (ER) is an effective 135 tool to tackle dual externalities of green innovation and force firms to implement green 136

137 innovation and improve innovation efficiency.

Existing studies mainly discuss the relationship between ER and green innovation 138 139 efficiency based on the Porter hypothesis and pollution haven hypothesis. ER is a series of laws and regulations formulated by the government to restrain the firm's pollution 140 141 behavior and realize sustainable development (Xie et al., 2017). From the Porter hypothesis, ER can emanate a compensatory effect for the firm to offset its innovation 142 cost, thus forcing the firm to implement green innovation and improve innovation 143 efficiency (Liu et al., 2020; Pan et al., 2019). Specifically, firms not only achieve 144 145 competitive advantage and superior performance through implementing green innovation and improving innovation efficiency but also obtain innovation subsidies 146 from the government (Liu et al., 2020). However, some researchers disagreed above 147 148 view, and argue that the effect of ER on green innovation efficiency may not be linear (Zhang et al., 2022). In the short term, ER might emanate compliance costs for firms 149 by forcing them to control terminal pollution emission, which greatly enhances their 150 151 economic burden and reduce green innovation efficiency (Ouyang et al., 2020); in the long term, ER also generates the compensation effect for firms and improve their 152 innovation efficiency (Wang et al., 2022). From the Pollution haven hypothesis, some 153 scholars pointed out that ER also has obvious shortcomings because of its significant 154 regional differences (Wang et al., 2019). Facing strict local ER, firms might choose to 155 transfer to the neighboring regions with loose ER to avoid environmental governance 156 costs, thus causing these neighboring regions to become the pollution haven (Yin et al., 157 2015). Extent studies have analyzed the impact of such local-neighborhood ERs 158

differences on the firm's green innovation efficiency from the perspective of the selection effect and argued that the firms that remain in the local region are those with strong strength and high green innovation efficiency, and the firms transferring into neighboring regions are those with higher pollution and inefficient.

For the central government, however, the phenomenon of industrial transfer 163 caused by regional differences in ER is a challenge to its environmental protection 164 policy and causes its environmental governance dilemma (Dong et al., 2020). To solve 165 this dilemma, a few studies suggest that regional governments should form a strategic 166 167 alliance to jointly formulate environmental policies to limit pollution transfer caused by industrial transfer, and improve the green innovation efficiency of the firm in all 168 regions. Such as, Deng et al. (2019) analyzed the optimal green innovation strategy of 169 170 the firm under different strategic interaction modes between different regional governments based on the game theory. Their research shows that firm's innovation 171 output is much higher when the regional governments jointly make decisions than when 172 173 the regional governments make decisions in a decentralized manner. Peng (2020) empirically analyzed whether local-neighborhood governments have reached strategic 174 175 alliances, and explored the impact of local-neighborhood ERs on green innovation efficiency. 176

Through the review of prior literature, it can be found that existing studies have not analyzed how to solve the environment governance dilemma caused by regional differences in ER based on the strategic synergy between local-neighbor governments. Although a few studies have preliminarily analyzed the strategic synergy modes between local-neighborhood ERs, such studies are not enough to fill this knowledge gap. These studies either analyzed the performance of the firm's green innovation under different strategic synergy modes based on game theory or only empirically analyzed the types of strategic synergy modes of local-neighbor governments, without further exploring the impact of different modes on the firm's green innovation efficiency.

Therefore, to fill the above knowledge gap, this study constructs the research framework based on the Porter hypothesis and the Pollution haven hypothesis. According to this research framework, this study aims to empirically explore whether the strategic synergy of local-neighborhood environmental regulations (SSER) can improve the firm's green innovation efficiency by inhibiting the firm's behavior that transferring into other regions with loose ER.

#### 192 **2.2 Research hypotheses**

## 193 **2.2.1 Local environmental regulation and green innovation efficiency**

As a policy tool, environmental regulation (ER) is often employed by the 194 195 government to force firms to change their original production processes, products, and technologies to reduce their pollutant emission through mandatory means such as laws 196 197 and regulations (Qiu et al., 2021). For industrial firms, to gain legitimacy for survival and development and meet the requirement of ER, it is necessary to make the change 198 and take their products, technologies, and production processes greener (Li et al., 199 2019a). In this case, ER is a positive factor in promoting green innovation activities of 200 industrial firms. 201

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The relationship between ER and green innovation efficiency can be discussed

based on the compliance cost effect and compensatory effect. The compliance cost 203 reflects an environmental governance fee for firms to reduce pollution emissions, 204 205 mainly terminal pollution when facing ER. Many studies pointed out this compliance cost will crowd out the investment in green innovation and is not conducive to 206 207 enhancing innovation efficiency, such as Rexhäuser and Rammer (2014) and Tang et al., (2020). However, this view is criticized by many scholars, who believe that the 208 compliance cost is a relatively short-run concept and present their arguments from the 209 compensation effect. As Liu et al. (2020) pointed out, green innovation will help firms 210 211 to obtain long-term competitive advantages and incentive subsidies, that is compensation effect, which in turn greatly improves the green innovation efficiency. 212 Further, Qiu et al. (2021) believed that the impact of ER is nonlinear, in the short term 213 214 ER has a negative influence on green innovation efficiency through compliance cost, but in the long term, ER will encourage firms to continuously improve innovation 215 efficiency to offset this compliance cost. Moreover, other scholars analyzed the positive 216 role of ER on green innovation efficiency from the selection effect. Specifically, facing 217 strict ER, firm may withdraw from this market (delisting or industrial transfer) due to 218 219 the high environmental governance cost (Combes et al., 2012). In this case, the overall innovation efficiency of the firm in a certain region has been greatly improved because 220 firms with low innovation efficiency were eliminated (Zhang and Li, 2022). Overall, 221 the impact of ER on the green innovation efficiency of industrial firms in a certain 222 region is still positive. Thereby, this study proposes Hypothesis 1 as follows. 223

H1: The local environmental regulations have a positive effect on the green

225 innovation efficiency of industrial firms.

# 226 2.2.2 Strategic synergy of local-neighborhood environmental regulations and 227 green innovation efficiency

In the context of Chinese style decentralization, ER shows significant regional 228 229 differences. In fact, the policy fragmentation easily triggers the firms to avoid additional environmental governance costs by transferring to regions with lower regulation, which 230 is called the "pollution haven effect" (Yilanci et al., 2020). That is, a loose policy 231 environment maybe attracts a large of firms to agglomerate in this region, which results 232 233 in this region becoming a pollution haven (Liu et al., 2017). Some researchers pointed out that this phenomenon mainly exists in "footloose" and pollution-intensity industries, 234 that is, these firms prefer choosing industrial transfer when facing strict local ER (Dou 235 236 and Han, 2019).

The strategic synergy of local-neighborhood environmental regulations (SSER) is 237 expected to become an efficient tool to solve the environmental governance dilemma. 238 239 As Galinato and Chouinard (2018) noted, the state of congruence between localneighborhood ERs may greatly affect the effectiveness of the environmental 240 241 governance of government. In this view, previous studies distinguished three strategic interaction types of local-neighborhood regulations, which include "race to the bottom", 242 "race to the top", and "differentiation strategy", such to Dong et al. (2020). Further, 243 Song et al. (2021) explored the effect of neighborhood ER on industrial structure 244 adjustment after confirming the interaction types of local-neighborhood ERs. Moreover, 245 other scholars have done similar research, such as Ge et al. (2020) and Peng (2020). 246

However, these studies only identified the strategic interaction types of ERs but did not further provide empirical evidence to explain whether strategic synergy or interaction of local-neighborhood ERs can effectively improve green innovation efficiency and to what extent.

251 According to the above discussion, the SSER can improve green innovation efficiency theoretically despite the lack of empirical evidence. However, this 252 relationship between strategic synergy and innovation efficiency may be non-linear. 253 Specifically, SSER is to force firms to implement green innovation and improve 254 255 innovation efficiency by restraining their transfer behavior. In this case, thus, ER cannot generate the selection effect to improve innovation efficiency in the short term by 256 forcing firms to withdraw from local markets. In other words, the negative effect 257 258 resulting from the compliance cost effect of ER cannot be masked by the selection effect in the short term. However, the negative effect will eventually be offset by the 259 compensation effect in the long term, which in turn leads to the overall effect of ER on 260 261 innovation efficiency being negative first and then positive. Therefore, this study defines Hypothesis 2 as follows. 262

H2: The strategic synergy of local-neighborhood environmental regulations has a
U-shaped effect on green innovation efficiency.

# 265 2.2.3 The mediation role of industrial transfer between local environmental 266 regulation and green innovation efficiency

In the view of the Pollution haven hypothesis, the pressure of ER maybe forces firms to transfer from a region with high regulation intensive to a region with low

regulation intensive (Levinson, 2016). Many researchers described this phenomenon as the result of environmental decentralization and suggested that this often occurs in heavy pollution industries (Fu et al., 2021). Moreover, some scholars pointed out that firms will weigh the cost and benefit resulting from transfer behavior before choosing industrial transfer, that is, ER only is one of the decision factors of firm behaviors (D'Amato et al., 2018; Espínola-Arredondo and Muñoz-García, 2013).

From the perspective of innovation, the industrial transfer behaviors of the firm 275 are not conducive to firms implementing green innovation (Cai and Ye, 2021). 276 277 Conversely, for the region that undertaking industrial transfer, the transfer-into behavior of firms from other regions to this region will lead to a large number of firms 278 agglomerating in this region, which stimulates economic development and green 279 280 innovation (Zhang and Wang, 2021). Considering the knowledge spillover effect, industrial agglomeration can reduce the innovation cost of firms by promoting 281 knowledge dissemination and exchange (Zeng et al., 2021). In the process of green 282 283 innovation, knowledge is a crucial and scarce resource, and the sharing and exchange of knowledge be a major determinants of green innovation success. Specifically, 284 industrial agglomeration can help firms to form an innovation network structure, that 285 is, promote the exchanging of talents, resources, and knowledge, thus improving green 286 innovation efficiency (Tseng et al., 2016). Therefore, Hypothesis 3 can be concluded as 287 follows: 288

H3: The industrial transfer of industrial firms plays a mediation role in therelationship between local environmental regulation and green innovation efficiency.

291 2.2.4 The mediation role of industrial transfer between strategic synergy of local-

292 neighborhood environmental regulations and green innovation efficiency

- 293 As above discussed, the regional difference in ER is the main reason forcing firms to transfer to other regions thus affecting green innovation efficiency. This may change, 294 however, as the local ER aligns with the neighborhood ER gradually (Cui and Moschini, 295 2020). The strategic synergy of local-neighborhood ERs limits the scope for firms to 296 transfer to other regions to reduce their environmental cost (Song et al., 2021). For firms, 297 industrial transfer not only requires an allocation cost but also cannot achieve its goal 298 299 of avoiding strict ER. In this view, the strategic synergy of local-neighborhood ERs has a positive influence to limit the firm's transfer behavior. 300
- In addition, considering the role of industrial transfer of firms on green innovation,
   this study proposes Hypothesis 4 as follows.
- H4. The industrial transfer of industrial firms plays a mediation role in the relationship between the strategic synergy of local-neighborhood environmental regulations and green innovation efficiency.
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- 307 Integrating the above hypotheses proposed, this study constructs the hypothesis308 framework as follows (see Figure 1).



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Figure 1. The hypothesis framework of this study

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#### 312 **3. Methodology**

## 313 **3.1 Data collection**

The data samples of this study are panel data of industrial firms in 30 provinces in 314 China from 2005 to 2019. Considering the availability of data, the research objects of 315 316 this study do not include Xizang Province and Taiwan Province. Specifically, the data on green innovation efficiency are derived from China Industrial Statistical Yearbook 317 and China Science and Technology Statistical Yearbook from 2006 to 2020; the data on 318 319 environmental regulations are derived from China Environmental Yearbook, China Environmental Statistical Yearbook, China City Statistical Yearbook from 2006 to 2020; 320 The data of control variables are derived from China Statistical Yearbook and Statistical 321 Yearbook of each provincial statistical office. Descriptive statistics of each variable are 322 shown in Table 1 and Table 2. 323

# 324 **3.2 Variables selection**

## 325 **3.2.1 Measurement indexes of green innovation efficiency**

326 According to the innovation value chain theory provided by Hansen and

Birkinshaw (2007), green innovation is a complex process, including the green R&D stage that transforms R&D resources into technical achievements, and the green achievement transformation stage that transforms these achievements into economic and environmental benefits. The green innovation process is shown in Figure 2.





Figure 2. The green innovation process of industrial firms

Therefore, the multistage characteristics of green innovation are needed to consider when evaluating efficiency. Based on this, this study constructs an indicator system for evaluating the overall and staged efficiency of green innovation. The details are as follows.

## 337 (1) Green R&D stage

The green R&D stage requires inputting a large number of R&D capital and R&D 338 personnel, to obtain technical achievements such as new green technologies or 339 productions (Zhu et al., 2021). Therefore, the input variables in this stage mainly 340 contain R&D capital and R&D personnel, and this study takes the full-time equivalent 341 of R&D personnel and the internal R&D expenditure of industrial firms as proxy 342 variables (Jiang et al., 2021); the output variables in this stage mainly include technical 343 achievements such as new technologies or products, and this research takes the number 344 345 of patent applications and the number of valid invention patents of industrial firms as 346 proxy variables.

347 (2) The green achievement transformation stage

In the green achievement transformation stage, the R&D achievements are 348 expected to transform into economic and environmental performances through a series 349 of production practices (Tang et al., 2020). Therefore, the inputs in this stage mainly 350 351 include two parts: R&D achievement obtained in the upper stage and energy consumption in the production practices (Tian and Lin, 2018). This research takes the 352 number of patent applications, the number of valid invention patents, and the energy 353 consumption of industrial firms as proxy variables. Moreover, the output variables in 354 355 this stage can be divided into economic and environmental benefits. The economic benefit is considered as desirable output, taking the sales revenue of new products as 356 proxy variable. To reflect the environment-friendly characteristics and pollution control 357 358 role of green innovation, this study takes comprehensive index of environmental pollution as evaluation index. Specifically, this index is measured by the entropy 359 method based on the pollution emission indicators (industrial waste water discharge 360 361 amount, industry SO<sub>2</sub> emissions quantity, and the quantity of industrial solid waste 362 generation)

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The descriptive statistics in the efficiency evaluation model are shown in Table 1.

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Table 1. Descriptive statistics in the evaluation model

Variable	Units	Mean	S. D.	Min.	Max.	
R&D personnel	People	64960	98290.93	85	642490	
Internal R&D expenditure	10 thousand	2345785	3649055	1356	23148566	
Number of patent applications	Item	15474	30743.68	5	272616	
Number of valid invention patents	Item	13828	36019	7	375515	
Energy consumption	10 thousand Ton	13339	8422.19	822	41390	
The sales revenue of new products	10 thousand Yuan	37489270	59469617	85659	4.3E+08	
Environmental pollution	Non dimonsional	151647	107745	2462	472402	
comprehensive index	Inon-dimensional	131047	107743	2402	4/3402	

#### 365 **3.2.2 Variable selection in the regression model**

#### 366 (1) Explained variable

In the Tobit regression model, the overall and staged efficiency of green innovation
 evaluated by the Network SBM method is taken as the explained variables.

#### 369 (2) Explanatory variable

#### 370 *i. Local environmental regulation*

In this research, environmental regulation (ER) is considered an explanatory 371 variable. The ER mainly restricts pollution emission and diffusion in the production 372 373 process of firms through mandatory means such as pollution emission standards (Guo and Yuan, 2020). According to the research of Song et al. (2020b) and Wu et al. (2020), 374 this study uses three indicators of the treatment rate of industrial waste water, industry 375 376 SO<sub>2</sub> removal rate, and comprehensive utilization rate of industrial solid waste to construct the comprehensive evaluation indicator of ER. The process of calculation is 377 just as follows. 378

## First, three indicators are standardized, respectively.

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 $Pt_{i,j}^{s} = \frac{Pt_{i,j}}{\frac{1}{n}\sum_{i}Pt_{i,j}}$ (Formula 1)

Where,  $Pt_{i,j}$  represents the *j* indicator in the *i* province (*i*=1,2, 3, ...,30; *j*=1,2,3). The higher the value of  $Pt_{i,j}^{s}$ , the higher the treatment capacity of *j* environmental pollutant in the *i* province.

Secondly, this research adopts the weighted average to calculate the intensity of ER at the province level based on the standardized treatment capacity of the aforementioned pollutants. A higher value refers to the stronger intensity of ER. The 387 details are as follows.

388

$$ER_i = \frac{1}{3} \sum_{j=1}^{3} Pt_{i,j}^s$$
 (Formula 2)

## 389 *ii. Neighborhood environmental regulation*

Before the measure strategic synergy of local-neighborhood ERs, it is the precondition of evaluating the intensity of neighborhood ER. Referring to the method of Li et al. (2011), this study uses the spatial weight matrix combining geographic and economic distance to evaluate the intensity of neighborhood ER. The expression of this matrix is shown as follows:

395 
$$W = W_d \times W_e = \begin{pmatrix} 0 & \frac{1}{d_{1,2}} & \cdots & \frac{1}{d_{1,n}} \\ \frac{1}{d_{2,1}} & 0 & \cdots & \frac{1}{d_{2,n}} \\ \vdots & \vdots & \ddots & \vdots \\ \frac{1}{d_{n,1}} & \frac{1}{d_{n,2}} & \cdots & 0 \end{pmatrix} \times diag\left(\frac{\overline{Y_1}}{\overline{Y}}, \frac{\overline{Y_2}}{\overline{Y}}, \dots, \frac{\overline{Y_n}}{\overline{Y}}\right)$$
(Formula 3)

where,  $W_d$  is geographic distance spatial weight matrix. The element of  $W_d$  is  $w_{hi}$ , and  $w_{hi} = 1/d_{hi}$ .  $d_{hi}$  is the straight-line distance between province h and province i. is the economic distance spatial weight matrix.  $\overline{Y}_i$  is the average value of per capita GDP of province i in the sample period, and  $\overline{Y} = 1/(t_1 - t_0 + 1) \sum_{i=1}^n \sum_{t_0}^{t_1} Y_{i,t}$  is the average of the per capita GDP in the sample period.

401 Based on the above, the neighborhood ER can be measured as  $NER_{it} = W \times ER_{it}$ .

## 402 *iii. Strategic synergy of local-neighborhood environmental regulation*

To measure the strategic synergy of local-neighborhood environmental regulations (SSER), this study adopts the profile-deviation model from the view of strategic synergy. Conceptually, the strategic synergy reflects the state of consistency between local and neighborhood ERs, the higher the degree of consistency, the higher the degree 407 of strategic synergy. The profile-deviation model is used to estimate the consistency of
408 ERs. That is,

409 
$$SSER_{it} = 1 - \sqrt{(ER_{it}^s - NER_{it}^s)^2}$$
(Formula 4)

410 where, the superscript *s* of  $ER_{it}^s$  and  $NER_{it}^s$  implies that the variables have been 411 standardized.

### 412 (3) Mediator

Generally, the measurement indicator of industrial transfer can be distinguished as 413 absolute and relative (Zhang et al., 2020). Considering the data availability, this 414 415 research adopts the relative indicator to represent the degree of industrial transfer in a region. The industrial transfer behavior of firms will increase the number of firms in 416 transfer-taking regions and decrease the number of firms in transfer-out regions (Song 417 et al., 2020a). Therefore, this research adopts the proportion of the number of firms of 418 industrial firms in each province in the number of firms of national industrial firms to 419 measure the industrial transfer behavior of industrial firms. The detail is as follows. 420

421 
$$IT_{i,t} = \frac{The number of firms_{i,t}}{\sum_{i=1}^{30} The number of firms_{i,t}}$$
(Formula 5)

422 The decrease of  $IT_{i,t}$  means that industrial firms of province *i* transfer to other regions 423 in the year of *t*.

# 424 (4) Control variable

This study comprehensively considers the factors that possibly affect green innovation, and uses the following variables to assure the explanatory power of the regression mode. *Education level* (EL): this study uses the ratio of the number of people with a high school degree to the total population to measure the education level (Deng

429	et al., 2012); Freight volume (FV): The logarithm of total freight volume of railway,
430	highway, and waterway is used to measure the freight volume (Wu et al., 2021); Trade
431	openness (TO): this study uses the logarithm of the import and export volume to
432	measure the openness level (Cai et al., 2016); Economy development level (EDL): the
433	logarithm of GDP per capita is used to measure the economic development level (Peng,
434	2020); Urbanization rate (UR): the rate of urban population to total population is
435	employed to evaluate the urbanization rate (Song et al., 2021).

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Table 2. Descriptive statistics in the regression model

The descriptive statistics in the regression model are shown in Table 2.

Variable	Abbr.	Obs.	Mean	S. D.	Min	Max
Green innovation efficiency	GIE	450	0.425	0.207	0.073	1
Green R&D efficiency	GRDE	450	0.478	0.245	0.089	1
Green achievement transformation efficiency	GATE	450	0.434	0.313	0.018	1
Local environmental regulation	ER	450	1	0.194	0.243	1.474
Neighborhood environmental regulation	NER	450	0.001	0.001	0.001	0.003
Strategic synergy of environmental regulations	SSER	450	0.647	0.195	0.102	1
Industrial transfer	IT	450	0.033	0.037	0.001	0.154
Education level	EL	450	0.001	0.001	0	0.003
Freight volume	FV	450	11.367	0.862	8.827	12.981
Trade openness	TP	450	6.209	1.446	2.079	9.880
Economy development level	EDL	450	10.461	0.654	8.528	12.009
Urbanization rate	UR	450	0.540	0.139	0.269	0.896

#### 438 **3.3 Methods**

## 439 **3.3.1 Network Slack-based measure model**

The traditional DEA method considers the green innovation activity as an unobservable black box. When measuring innovation efficiency, it does not regard the inner structure of innovation activities, nor the innovation resource allocation in two stages, so it cannot reflect the actual situation of innovation activities (Zhang et al., 2021). In fact, innovation activities are a complex system composed of many interconnected sub-decision-making units (Sub-DMUs) (Färe et al., 2007). In addition,
the most of traditional DEA models are radial-based models, which assume the inputs
and output change in the same proportion. It does not accommodate the slack inputs
and outputs (slack means input excesses or output shortages), thus, these methods do
not provide an accurate efficiency evaluation (Keskin, 2021).

To solve the above problems of the traditional DEA, according to the study of Tone 450 and Tsutsui (2010), this study sets the Network Slack-based measure (SBM) 451 considering the undesirable outputs to evaluate the overall efficiency and staged 452 453 efficiency of green innovation of industrial firms. Unlike the traditional DEA model, this method considers the relationship between Sub-DMUs and introduces the 454 intermediate inputs that cannot be dealt with by the traditional DEA method when 455 456 evaluating innovation efficiency. Moreover, as a non-radial model, the Network SBM provides means to evaluate the efficiency together with the slack value of each input 457 and output (Zhang et al., 2021). To sum up, compare with traditional DEA, the network 458 459 SBM solves the slack problem that cannot be dealt with by the traditional method and has more discriminatory power to evaluate the efficiency of DMUs. 460

461 Suppose there are *J* DMUs (*J*=1, 2, 3, ..., *j*), with each having two Sub-DMUs.
462 Each DMU has five factors: *A* inputs (A=1, 2, 3, ..., a), *M* intermediate outputs (M=1,

463 2, 3, ..., m), *B* intermediate inputs (B=1, 2, 3, ..., b), *N* desirable outputs (N=1, 2, 3, ...,

- 464 n), and Q undesirable outputs (Q=1, 2, 3, ..., q).
- 465 The overall efficiency of DMU can be evaluated as follows:

466 
$$\rho = min \frac{w^{1} \left[ 1 - \frac{1}{A} (\Sigma_{a=1}^{A} \frac{s_{\bar{a}}}{x_{ao}^{1}}) \right] + w^{2} \left[ 1 - \frac{1}{B} (\Sigma_{b=1}^{B} \frac{s_{\bar{b}}}{x_{bo}^{2}}) \right]}{w^{1} \left[ 1 + \frac{1}{M} (\Sigma_{m=1}^{M} \frac{s_{\bar{m}}}{y_{mo}^{1}}) \right] + w^{2} \left[ 1 + \frac{1}{N+Q} (\Sigma_{n=1}^{N} \frac{s_{\bar{n}}}{y_{no}^{2}} + \Sigma_{q=1}^{Q} \frac{s_{\bar{q}}}{y_{qo}^{2}}) \right]}$$
(Formula 6)

467 *s. t.* 

468  
469
$$\sum_{a=1}^{A} \lambda_j^1 \times x_{aj} + s_a^- = x_{ao}$$

$$\sum_{a=1}^{M} \lambda_j^1 \times y_{mj} - s_m^+ = y_{mo}$$

470  

$$\sum_{m=1}^{N_j} \lambda_j^2 \times x_{bj} + s_b^- = x_{bo}$$

471 
$$\sum_{n=1}^{N} \lambda_j^2 \times y_{nj} - s_n^+ = y_{no}$$
472 
$$\sum_{i=1}^{Q} \lambda_j^2 \times y_{ni} + s_n^- = y_{no}$$

472 
$$\sum_{q=1}^{n} \lambda_j^2 \times y_{qj} + s_q = y_{qo}$$

473 
$$\lambda_j^1 \ge 0, \lambda_j^2 \ge 0, j = 1, 2, ..., J$$

474 
$$s_a^- \ge 0, a = 1, 2, \dots, A$$

475 
$$s_m^+ \ge 0, m = 1, 2, ..., M$$

476 
$$s_b^- \ge 0, b = 1, 2, ..., B$$

477 
$$s_n^+ \ge 0, n = 1, 2, ..., N$$

478 
$$s_q^- \ge 0, q = 1, 2, ..., Q$$

479 where,  $x_a^1$  and  $x_b^2$  are input and intermediate input;  $y_m^1$  is intermediate output,  $y_n^2$  is 480 desirable output,  $y_q^2$  is undesirable output;  $w^1$  and  $w^2$  are the weight for each Sub-481 DMU, and  $w^1 + w^2 = 1$ ;  $\lambda_j$  represents the weight for inputs and outputs in each Sub-482 DMUs;  $s_a^-$ ,  $s_m^+$ ,  $s_b^-$ ,  $s_n^+$ ,  $s_q^-$  are slacks denoting input excess, intermediate output 483 shortfall, intermediate input excess, desirable output shortfall, and undesirable output 484 excess.

485 The efficiency of Sub-DMU can be evaluated by  $\rho^1$  and  $\rho^2$ , calculated as Formula 486 2 and Formula 3.

487 
$$\rho^{1} = min \frac{1 - \frac{1}{A} \sum_{a=1}^{A} \frac{s_{a}}{x_{a}^{1}}}{1 + \frac{1}{M} \sum_{m=1}^{M} \frac{s_{m}^{+}}{y_{mo}^{+}}}$$
(Formula 7)

$$\rho^{2} = min \frac{1 - \frac{1}{B} \sum_{b=1}^{B} \frac{s_{\overline{b}}}{x_{bo}^{2}}}{1 + \frac{1}{N+Q} (\sum_{n=1}^{N} \frac{s_{n}^{+}}{y_{no}^{2}} + \sum_{q=1}^{Q} \frac{s_{q}}{y_{ao}^{2}})}$$
(Formula 8)

489

488

## 490 **3.3.2 Tobit regression model**

#### 491 (1) Basic regression model

This research adopts the Tobit regression model to examine the roles of local environmental regulation (ER) and strategic synergy of local-neighborhood environmental regulations (SSER), considering it has the advantage when the explained variable is restricted. The particularity of this method is consistent with characteristics of green innovation efficiency between 0 and 1, as evaluated by the SBM method. The basic regression model is constructed as follows:

498 
$$GIE_{i,t} = \beta_0 + \beta_1 ER_{i,t} + \beta_2 X_{i,t} + \varepsilon_{i,t}$$
(Formula 9)

In this model,  $GIE_{i,t}$  reflects the green innovation efficiency of industrial firms in province *i* in the year of *t*.  $ER_{i,t}$  refers to ER in province *i* in the year of *t*. *X* represents the control variables.  $\varepsilon_{i,t}$  is the random error.

502 Moreover, this study constructs a non-linear model to examine the influence of 503 SSER on green innovation efficiency. The Formula is shown in Formula 10.

504 
$$GIE_{i,t} = \beta_0 + \beta_1 SSER_{i,t} + \beta_2 SSER_{i,t}^2 + \beta_3 X_{i,t} + \varepsilon_{i,t}$$
(Formula 10)

## 505 (2) The test of mediation effect

506 To further verify the influence mechanism of local ER and SSER on green 507 innovation efficiency from the Porter hypothesis and pollution haven hypothesis, this study takes industrial transfer (IT) as a mediator and adopts the causal step approach to
test the mediation effect. The test models are shown in following

510 Formulas (11), (12), and (13) are used to analyze the mediation effect of industrial transfer between local ER and green innovation efficiency. According to the causal step 511 approach, Formula (11) aims to test the total effect of the explanatory variable on the 512 explained variable, if the  $\beta_1$  is significant, the total effect of the explanatory variable 513 also significant; Formula (12) mainly examines the significance of  $\alpha_1$ , if significant, go 514 to the next step; Formula (13) aims to analyze the significance of  $\gamma_1$  and  $\gamma_2$  .  $\gamma_2$ 515 significant means that the mediation effect exists. The significance of  $\gamma_1$  determines the 516 type of mediating effect, if significant, the mediation variable plays a partial mediation 517 role and the proportion of mediation effect is  $\frac{\alpha_1 \times \gamma_2}{\beta_1}$ , if not significant, the mediation 518 519 variable plays a full mediation role.

There is also a special case where the sign of  $\alpha_1 \times \gamma_2$  and  $\beta_1$  is opposite, meaning that the mediating variable plays a suppression effect on the relationship between explanatory and explained variables (MacKinnon et al., 2000), and the proportion of suppression effect is  $\left|\frac{\alpha_1 \times \gamma_2}{\beta_1}\right|$ .

524 
$$GIE_{i,t} = \beta_0 + \beta_1 ER_{i,t} + \beta_2 X_{i,t} + \varepsilon_{i,t}$$
(Formula 11)

525 
$$IT_{i,t} = \alpha_0 + \alpha_1 E R_{i,t} + \alpha_2 X_{i,t} + \varepsilon_{i,t}$$
(Formula 12)

526 
$$GIE_{i,t} = \gamma_0 + \gamma_1 ER_{i,t} + \gamma_2 IT_{i,t} + \gamma_3 X_{i,t} + \varepsilon_{i,t}$$
(Formula 13)

527 Formulas (14), (15), and (16) are used to analyze the mediation effect of industrial 528 transfer between SSER and green innovation efficiency. Considering the non-linear 529 effect of SSER, the test approach mediation effect is slightly different from Formula

(11) to Formula (13) (Hayes and Preacher, 2010). Formula (14) aims to test the 530 significance of  $\beta_2$ , if significant, the non-linear total effect of explanatory variable also 531 532 significant; Formula (15) examine the significant of  $\alpha_1$ ; Formula (16) mainly tests the significance of  $\gamma_2$  and  $\gamma_3$ , if  $\gamma_3$  is significant, the mediation effect exists. The 533 significance of  $\gamma_2$  also determines the type of mediating effect. If partial mediation 534 effect, the proportion is  $\frac{\alpha_1 \times \gamma_2}{\beta_1 + \beta_2 SSER}$ , it can be seen from this that if the total effect is 535 nonlinear, the proportion of the mediation effect is not a constant, but a variable that 536 changes with the change of the explanatory variable. 537

Also, if the mediator plays a suppression role, the proportion is 
$$\left|\frac{\alpha_1 \times \gamma_2}{\beta_1 + \beta_2 SSER}\right|$$
.

539 
$$GIE_{i,t} = \beta_0 + \beta_1 SSER_{i,t} + \beta_2 SSER_{i,t}^2 + \beta_3 X_{i,t} + \varepsilon_{i,t}$$
(Formula 14)

540 
$$IT_{i,t} = \alpha_0 + \alpha_1 SSER_{i,t} + \alpha_2 X_{i,t} + \varepsilon_{i,t}$$
(Formula 15)

541 
$$GIE_{i,t} = \gamma_0 + \gamma_1 SSER_{i,t} + \gamma_2 SSER_{i,t}^2 + \gamma_3 IT_{i,t} + \gamma_4 X_{i,t} + \varepsilon_{i,t} \quad \text{(Formula 16)}$$

542

### 543 **4. Results**

#### 544 **4.1 Evaluation results of green innovation efficiency of industrial firms**

Based on the constructed network SBM model, this study used Lingo 17.0 software to evaluate the overall and staged efficiency of green innovation in China's industrial firms from 2005 to 2019. The evaluation results are shown in Figure 3 and Table A1 (in the Appendix section). Besides, to comprehensively reflect the regional difference in innovation efficiency, this study divided the samples into three regions of eastern, central, and western regions. The green innovation efficiency of these regions is presented in Figure 4.



552

553

Figure 3. The overall and staged efficiency of green innovation of industrial firms

On the whole, the overall and staged efficiency of green innovation show an 554 upward trend in fluctuations in the sample period. According to the changing trend of 555 556 efficiency, this study divided the sample period into two stages, that is, 2005-2011 and 2012-2019. First, from 2005 to 2011, the overall and staged efficiency show greatly 557 fluctuated, and the GIE and GRDE reach the lowest value in 2007 (0.292 and 0.276, 558 respectively); Secondly, starting from 2012, the overall and staged efficiency begin to 559 gradually increase, and reach the highest value in 2018 (0.525, 0.578 and 0.565, 560 respectively). Although the overall and staged efficiency of green innovation activities 561 show an upward trend in recent years, it still has great potential for improvement, 562 especially, in green achievement transformation efficiency. 563





564

Figure 4. The GIE of industrial firms in different regions

Moreover, the green innovation efficiency reflects a significant regional difference, 566 as shown in Figure 4. Specifically, the innovation efficiency of different regions shows 567 the "the east > the center > the west" trend. This finding certainly agrees with reality. 568 The possible reason is that the provinces in the central and western regions lag far 569 behind the provinces in the eastern region in terms of economic development, 570 infrastructure construction, human capital level, and good innovation policy, which 571 572 cannot attract skilled talent and qualified firms, lead to lower innovation efficiency. Also, it can be seen that the innovation efficiency of each region has an overall 573 increasing trend, but still has huge room for improvement. 574

575

## 576 4.2 Regression results

## 577 **4.2.1** The results of the basic regression model

578 To examine the influence of local environmental regulation (ER) and strategic 579 synergy of local-neighborhood environmental regulations (SSER) on the green innovation efficiency of industrial firms, this study utilized the Tobit regression model to empirically analyze. The Stata 16.0 software is used in this process. The regression results are reported in Table 3. It can be seen that the LR  $\chi 2$  of all models is significant at 99%, implying that these models meet the requirement of the significance test.

584

Table 3. The analysis results of the Tobit regression model

Variable	GIE	GRDE	GATE	GIE	GRDE	GATE
ED	0.10185**	$0.16000^{**}$	0.02639			
EK	(2.25)	(2.24)	(0.32)	-	-	-
CCED				-0.56573***	-0.52625*	-0.86697***
SSER	-	-	-	(-3.12)	(-1.80)	(-2.62)
SSER <sup>2</sup>				0.37213**	0.31312	0.61424**
	-	-	-	(2.65)	(1.39)	(2.37)
C	1.32444***	1.81211***	0.35363	1.32222***	$1.88559^{***}$	0.50587
Cons_	(3.23)	(2.74)	(0.38)	(3.23)	(2.82)	(0.64)
Control variable	Yes	Yes	Yes	Yes	Yes	Yes
Time-fixed effect	Yes	Yes	Yes	Yes	Yes	Yes
$LR \chi^2$	321.84***	$157.08^{***}$	160.39***	333.71***	157.16***	169.55***
Likelihood	334.93	92.06	22.94	338.68	92.46	26.61

585 Note: \*, \*\*, and \*\*\* represent the 10%, 5%, and 1% significance levels, respectively.

586	As the Table 3, the local ER has a significant and positive influence on green
587	innovation ( $\beta = 0.10185$ , p < 0.05), which supports Hypothesis 1. Specifically, the
588	efficiency of green R&D stage also affected by local ER ( $\beta = 0.16000$ , p < 0.05), but
589	the efficiency of green achievement transformation stage not ( $\beta = 0.02639$ , p > 0.10).
590	In addition, the SSER has a U-shaped effect on green innovation, which supports
591	Hypothesis 2. Specifically, the impact of SSER on the efficiency of the green R&D
592	stage is negative linear and the efficiency of the green achievement transformation stage
593	is U-shaped.

#### 595 4.2.2 Robustness analysis

To ensure the robustness of the research results, this study replaced the panel Tobit regression model with OLS regression to re-estimate Formula 9 and Formula 10. The estimation results are reported in Table 4. It can be found from re-regression results by the OLS method, the coefficients of the main explanatory variables are similar to estimation results analyzed by the panel Tobit regression model, except for the slight difference in the size and significance of coefficients. It implies that the re-estimation results are strong robustness.

Table 4. The results of the robustness analysis

Variable	GIE	GRDE	GATE	GIE	GRDE	GATE
ED	0.11281***	$0.14970^{**}$	0.02643			
EK	(2.56)	(2.32)	(0.37)	-	-	-
CCED				-0.60053***	-0.54851***	-0.78022***
SSER	-	-	-	(-3.31)	(-2.06)	(-2.69)
CCED?				0.39257***	.33537	0.54469***
SSER-	-	-	-	(2.78)	(1.62)	(2.42)
Cons	1.35077***	$1.78865^{***}$	0.24043	1.34113***	1.90866	0.27968
Colls_	(3.38)	(3.00)	(0.37)	(3.38)	(3.21)	(0.43)
Control variable	Yes	Yes	Yes	Yes	Yes	Yes
Time-fixed effect	Yes	Yes	Yes	Yes	Yes	Yes
Within R <sup>2</sup>	0.408	0.293	0.245	0.447	0.284	0.261

Note: \*, \*\*, and \*\*\* represent the 10%, 5%, and 1% significance levels, respectively.

605

## 606 4.3 Analysis of influence mechanism

607	Although the above estimation results show that local environmental regulation
608	(ER) can greatly improve the green innovation efficiency of industrial firms, the
609	pollution haven hypothesis reveals another possible choice for the firm facing strict ER,
610	that is, transferring into other regions with a loose policy environment. Thus, this study
611	took the industrial transfer as the mediator to examine the impact mechanism of local

ER on green innovation activities of industrial firms. Further, as an efficient tool to
promote green innovation under the context of Chinese-style decentralization, the
SSER is also discussed as the influence channel for enhancing innovation efficiency in
this section. The regression results are shown in Table 5.

	IT	G	IE	GR	DE	GATE		
-	(1)	(2)	(3)	(4)	(5)	(6)	(7)	
ED	-0.00471*	0.10185**	$0.10740^{**}$	0.16000**	0.16873**	0.02639	0.02605	
EK	(-1.74)	(2.25)	(2.38)	(2.24)	(2.37)	(0.32)	(0.32)	
IT			$1.02851^{*}$		1.94531**		-0.06373	
11	-	-	(1.79)	-	(1.99)	-	(-0.06)	
Control variable	Yes	Yes	Yes	Yes	Yes	Yes	Yes	
Time-fixed effect	Yes	Yes	Yes	Yes	Yes	Yes	Yes	
$LR \chi^2$	184.46***	321.84***	328.57***	157.08***	162.27***	160.39***	160.37***	
Log Likelihood	1590.94	334.93	336.54	92.06	94.08	22.94	22.94	
	IT GIE		IE	GR	DE	GATE		
-	(8)	(9)	(10)	(11)	(12)	(13)	(14)	
CCED	$0.00442^{*}$	-0.56573***	-0.60745***	-0.52625*	-0.58677**	-0.86697***	-0.87548***	
SSER	(1.79)	(-3.12)	(-3.34)	(-1.80)	(-1.99)	(-2.62)	(-2.63)	
SSED <sup>2</sup>		0.37213**	0.39684***	0.31312	0.34901	0.61424**	0.61918**	
SSEK-	-	(2.65)	(2.83)	(1.39)	(1.55)	(2.37)	(2.39)	
IT			1.21732**		2.05967**		0.28475	
11	-	-	(2.16)	-	(2.17)	-	(0.26)	
Control variable	Yes	Yes	Yes	Yes	Yes	Yes	Yes	
Time-fixed effect	Yes	Yes	Yes	Yes	Yes	Yes	Yes	
$LR \chi^2$	$184.78^{***}$	333.71***	343.48***	157.16***	163.41***	169.55***	169.74***	
Log Likelihood	1591.03	338.68	341.01	92.46	94.83	26.61	26.65	

Table 5. Analysis of impact mechanism: The mediating role of industrial transfer

It can be clearly seen from Column (1) in Table 5, the local ER has a significant and negative influence on industrial transfer (into other regions). In other words, facing strict local regulation, many firms may choose to transfer to other regions to avoid more environmental governance costs. Column (2) in Table 5 reflects the total effect of local ER on green innovation efficiency. Column (3) in Table 5 shows the positive influence of local ER and industrial transfer (transfer into local).

Integrating of results shown in Columns (1) to (3) in Table 5, it can be found that 625 the industrial transfer plays a partial mediation role in the local ER and green innovation 626 627 efficiency, and the proportion of mediation effect on total effect is 4.76%. It supports Hypothesis 3. That is, the influence of local ER can be divided into two aspects, on the 628 one hand, the local ER can exert direct pressure on the firm to improve its innovation, 629 630 on the other hand, it can also indirectly inhibit efficiency improvement by promoting industrial transfer (into the neighborhood) of local firms. The case (direct influence is 631 positive but indirect influence is negative) is also known as the suppressing effect. This 632 633 finding verifies that the Porter effect and pollution haven effect co-exist in China market. Moreover, Column (8) in Table 5 reflects the positive role of the strategic synergy 634 of local-neighborhood environmental regulations (SSER) on industrial transfer (into the 635 neighborhood). Column (9) in Table 5 reflects that the total effect of SSER on green 636 innovation efficiency is U-shaped, which verifies Hypothesis 2. Column (10) in Table 637 5 shows the positive impact of industrial transfer and the U-shaped impact of strategic 638 639 synergy on green innovation efficiency.

640

Integrating the results shown in Column (8) to (10) in Table 5, it can be clearly

found that the SSER not only directly improves the green innovation efficiency but also indirectly enhance efficiency by inhibiting the firm's behavior transferring into other areas with loose ER. This finding confirms Hypothesis 4, indicating that when local and neighboring ERs tend to be consistent, firms will not choose to transfer into the neighborhood to avoid local ER. In addition, due to the total effect of SSER being nonlinear, the proportion of the mediation effect of the industrial transfer is not constant but varies with the degree of strategic synergy.

In addition, Columns (1), (4), and (5) in Table 5 show the mediation role of 648 649 industrial transfer between local ER and green R&D efficiency but are not hypothesized. According to Columns (1), (6), and (7) in Table 5, the mediator of industrial transfer 650 between local regulation and green achievement transformation efficiency is not 651 652 significant. From Columns (8), (11), and (12) in Table 5, this study finds that the total and direct effect of SSER on green R&D efficiency is linear and negative, but the 653 indirect effect is positive. Finally, Columns (8), (13), and (14) in Table 5 reflect that the 654 655 indirect effect of strategic synergy on green achievement transformation efficiency is not significant, but the direct effect. 656

657

## 658 5. Discussion

#### 659 **5.1 Green innovation efficiency of industrial firms**

According to innovation chain theory, this study divided the firm's green innovation activities into the green R&D stage and green achievement transformation stage and used the data of Chinese industrial firms from 2015 to 2019 to evaluate the efficiency of whole innovation activities and sub-stage. In this process, the network slack-based measure method considering undesirable output is used to evaluate efficiency. This study found some interesting and thought-provoking results.

First, this study found that although the green innovation efficiency of industrial 666 firms shows an upward trend in fluctuations in the sample period, it still has great room 667 for enhancement. This result is also supported by the study of Zhu et al. (2021). This 668 finding reflects that the development modes of industrial firms are gradually being 669 transformed into sustainable development (Gupta et al., 2021; Ogbeibu et al., 2022). 670 671 For industrial firms, fulfilling environmental responsibilities and promoting green innovation are the key path to obtaining sustainable advantages in this era of serious 672 environmental problems (Jabbour et al., 2015). 673

674 Second, industrial firms show weak achievement transformation capability, that is, the green achievement transformation efficiency is always low than the green R&D 675 efficiency. This finding indicates that the low efficiency of the achievement 676 transformation stage is the key factor in weakening the overall efficiency of green 677 innovation activities. Moreover, this finding is different from (Wang et al., 2016) and 678 (Wang et al., 2021). One possible reason is that the market maturity of new technologies 679 and products is too low, and difficult to meet the practice demands of industrial firms. 680 For industrial firms, pursuing economic benefit is a primary task in business activities, 681 which results in they will not adopting technical achievements with higher practice 682 costs, even though these achievements are very environmentally friendly (Tang et al., 683 2018). 684

Third, green innovation efficiency has significant regional differences, that is, the 685 innovation efficiency of industrial firms in the eastern region is far higher than in the 686 687 central and western regions. Generally, environmental preservation is related to regional economic development to some extent (Zhang and Li, 2021). For central and 688 western regions with less developed industrial economies, the primary task of local 689 government is developing the economy but not protecting the environment. Conversely, 690 the eastern region has gone through a period of extensive economic development, and 691 is now starting to improve environmental quality and reduce pollution emissions, and 692 693 aim to realize the coordinated development of the economy and environment through adjusting the industrial structure and introducing green technology (Xie et al., 2017). 694

695

# 5.2 The influence and mechanism of local environmental regulations on green innovation efficiency

Based on the results of efficiency evaluation, this study further examines whether local environmental regulation (ER) can improve the green innovation efficiency of industrial firms, and force firms to transfer into other regions with loose regulation employing the Tobit regression model.

First, in terms of total effect analysis, this study found that the local ER can improve the green innovation efficiency of industrial firms. This finding is consistent with Wang et al. (2022) and Luo et al. (2021). Given the mandatory nature of ER, firms must make changes such as technological innovation to reduce pollution (Cai and Ye, 2022) and avoid administrative penalties (Guo and Yuan, 2020). 707 Second, in terms of indirect effect analysis, this study revealed that the local ER also plays a suppressing role in green innovation efficiency by forcing industrial firms 708 709 to transfer to other regions with loose regulations. This finding has wide support for the pollution haven hypothesis, but also some unexpected findings. On the one hand, this 710 711 finding implies that the local strict ER will cause some local firms to transfer to other regions, especially in neighboring regions with lower regulations, to avoid the 712 additional environmental cost (Chen et al., 2019). For firms, the increasing strictness 713 of local ER means that they will face additional expenses to control pollution emissions 714 715 and implement green innovation (Zhao et al., 2020). This forces some weaker firms to choose industrial transfer. On the other hand, this finding also indicates the behaviors 716 that firms located in other regions transfer into the local region are conducive to 717 718 improving the green innovation efficiency of local industrial firms. According to innovation diffusion theory, green innovation largely depends on the exchange of 719 knowledge, talents, and technologies (Wang and Yang, 2022). Therefore, a possible 720 721 reason is that such industrial transfer behavior results in industrial agglomeration, and breaks the communication obstacle between firms, which in turn greatly reduces the 722 723 innovation cost and enhances the innovation efficiency.

724

# 5.3 The influence mechanism of strategic synergy between local-neighborhood environmental regulations on green innovation efficiency

Further, this study examined whether and how the strategic synergy between localneighborhood environmental regulations (SSER) can improve the green innovation efficiency of industrial firms based on the Tobit regression model. The results are noveland have been rarely discussed by prior literature.

731 First, in terms of total effect analysis, this study discerned the influence of SSER on the green innovation efficiency of industrial firms is U-shaped. It is in line with our 732 733 conjecture, but not consistent with the conclusion of the study based on the game theory of Deng et al. (2019) that argued the influence of SSER on green innovation efficiency 734 is expected as linear and positive. The results of this study can be explained by that 735 SSER cannot emanate the selection effect like local ER to mask the low innovation 736 737 efficiency caused by compliance cost in the short term, because the firm's behavior transferring into the neighborhood is restrained. Specifically, in the short term, firms 738 cannot transfer to other regions when local and neighborhood ERs tend to be consistent, 739 740 the high pollution governance cost of firms crowd out innovation expenditure and leads to inefficiency of innovation activities; in the long term, the SSER can emanate 741 compensation effect for innovation activities of industrial firms to offset the additional 742 743 cost, thus improve innovation efficiency.

Second, in terms of indirect effect analysis, this study revealed the influence mechanism of SSER on the green innovation efficiency of industrial firms. As expected, the influence of SSER on green innovation efficiency is partially mediated by inhibiting the behavior of firms transferring into other regions. On the one hand, the results indicate that the high level of SSER inhibits industrial transfer behavior (into the neighborhood) of firms because it cannot achieve the purpose of reducing the compliance cost of firms. On the other hand, the results confirm the behavior of firms 751 located in other regions transferring into the local region is a positive factor to improve 752 the green innovation efficiency of local industrial firms. This also has been discussed 753 in the last section from the perspective of industrial agglomeration.

754

## 755 **6. Conclusion, implications, and limitations**

#### 756 **6.1 Main conclusion**

Although environmental regulation (ER) is an essential means to improve green innovation efficiency and realize sustainable development, it may not play the desired effect in the context of Chinese-style decentralization. Facing strict local ER, the firms can avoid this pressure by transferring to other regions with loose regulations. In this case, the strategic synergy between local-neighborhood environmental regulations (SSER) can be expected as an efficient tool to solve this environmental governance dilemma, despite little literature providing empirical evidence to confirm this view.

To fill the above knowledge gap, this study takes the Chinese industrial firms from 764 765 2005 to 2019 as a typical research object and uses it to explore the role of SSER for industrial firms in improving green innovation efficiency. First, the network SBM 766 767 method is used to evaluate the green innovation efficiency of industrial firms, the results show that the firm's innovation efficiency still has great room for improvement, and 768 the inefficiency of the green achievement transformation stage is the internal cause for 769 hindering innovation efficiency improvement. Second, the Tobit regression model is 770 used to explore the role of local ER on the green innovation efficiency of industrial 771 firms, the results show that although the total effect of local ER on innovation efficiency 772

is positive, the indirect effect of ER on innovation efficiency through industrial transfer is negative. That is, local ER can exert a negatively indirect effect on innovation efficiency by forcing industrial firms to transfer to other regions with loose policy environments. Finally, this study reveals that the SSER not only directly improves the firm's green innovation efficiency but also indirectly improves by inhibiting the behavior of industrial firms transferring into other regions.

779 **6.2** 

#### **6.2** Theoretical contributions

This study provides some theoretical contributions to existing literature. This study 780 781 explores the effectiveness of the SSER in improving the green innovation efficiency of industrial firms, which is a helpful trial to extend the research field of the Porter 782 hypothesis and the Pollution haven hypothesis. Theoretically, the SSER can effectively 783 784 restrict industrial transfer even pollution transfer emanated by regional differences of ER, and promote firms to implement green innovation; but little research has hitherto 785 analyzed the strategic synergy which leaves little understanding of its importance. 786 787 Therefore, this study acknowledges the active role of local ER but also emphasizes that the strategic synergy between local and neighbor governments can play a more 788 important effect. In this case, this study encourages further research to consider the role 789 of the SSER, and develop further analysis. 790

791

# **6.3 Managerial implications**

Moreover, this study also provides many practical implications to industry practitioners and policymakers. For industry practitioners, it is necessary to enhance the firm's achievement transformation capability. According to the results of this study, the

inefficiency of the green achievement transformation stage is the main reason for 795 restricting the improvement of green innovation efficiency. Therefore, this study 796 797 suggests industrial practitioners pay more attention to the management and transformation of technical achievements such as green products and technologies to 798 799 overcome the above dilemma. On the one hand, industrial practitioners should deeply study the pain points and difficulties faced by the market and firm before formulating 800 innovation plans, thus ensuring that their green innovation achievement meets the 801 firm's actual needs. On the other hand, industrial practitioners should positively 802 803 purchase the green technology that is needed in their production practice to reduce pollution emissions and energy consumption through technology trading platforms. 804

For local governments, it is suggested to increase the fiscal expenditures to 805 806 promote firms implementing green innovation and construct technology trading platforms to accelerate the technology transaction and achievement transformation 807 across firms. In addition, the policymakers of local governments should also 808 809 continuously improve their environmental policy system to remedy market failures and force firms to enhance green innovation efficiency. For the central government, the 810 811 environmental governance dilemma emanating from regional differences in ER seriously restricts the process of their sustainable development strategy. Therefore, it is 812 suggested for policymakers of the central government construct a coordination 813 mechanism involving multi-regional common environmental governance from a 814 holistic perspective. Such as, promoting regional governments to sign cooperation 815 agreements on collaborative environmental governance or establishing cooperative 816

institutions, focusing on forcing regional governments to jointly formulate ER to tackle
cross-regional environmental pollution problems and improve the green innovation
efficiency of industrial firms.

820 6.4 Limitations

821 Inevitably, this study still has some limitations that could inspire future related studies. For instance, given the data availability, the choice of agent variable for 822 industrial transfer is limited. With increasingly more firm statistical data to be released, 823 the future study can integrate more accurate agent variables for industrial transfer into 824 825 the empirical model for a more comprehensive and reasonable analysis. In addition, given the significant gaps in economic development across different cities within a 826 province, the relationship between ER and green innovation activities of industrial 827 828 firms may differ across cities. Therefore, it is significant and reasonable to discuss the relationship of these indicators for different cities when prefecture-level data become 829 available. Comparing the use of province-level data, the use of prefecture-level data 830 could enhance the explanatory power of the empirical model of the significant increase 831 in sample size. 832

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### **Appendix 1**

Regions 2005 2006 2007 2008 2010 2011 2012 2013 2014 2015 2016 2017 2018 2019 **Provinces** 2009 0.6172 0.5643 0.9596 0.6858 0.7506 0.9230 0.9345 0.9231 Beijing 1 1 1 1 1 1 1 0.7718 0.7074 0.732 0.7447 0.7269 0.6901 0.5824 Tianjin 0.8675 0.5468 0.4172 0.6558 0.6541 0.6636 0.5867 0.621 0.2239 0.1833 0.1544 0.2267 0.1872 0.1821 0.2781 0.3211 0.3537 0.3291 0.3280 0.3172 0.3139 Hebei 0.4618 0.4311 0.3449 0.3955 Liaoning 0.2561 0.1866 0.1455 0.2331 0.2107 0.2376 0.4691 0.4411 0.4348 0.3614 0.3656 0.5467 0.4557 Shanghai 0.8090 0.5185 0.4191 0.6235 0.7554 0.6976 0.8533 0.8416 0.8566 0.8370 0.7430 0.7291 0.7810 0.7697 0.8049 0.2996 0.2454 0.4049 0.3172 0.3876 0.6079 0.6434 0.6292 0.6909 0.6392 0.5796 0.5838 Jiangsu 0.3795 0.6115 0.5567 Eastern Zhejiang 0.4820 0.4072 0.3931 0.5571 0.6112 0.4372 0.697 0.8214 0.7649 0.6731 0.6384 0.5329 0.5453 0.6142 0.6059 0.4276 0.3946 0.3978 0.5233 0.3523 0.2560 0.3743 0.2643 0.303 0.4312 0.4236 0.3764 Fujian 0.3991 0.4051 0.3905 0.4928 Shandong 0.3825 0.3227 0.2628 0.3034 0.2509 0.3783 0.4367 0.5136 0.5105 0.4727 0.4215 0.4589 0.4353 0.4375 0.7186 0.8022 0.7919 0.4140 0.3680 0.5066 0.6305 0.5309 0.6739 0.7525 0.6759 Guangdong 0.5760 1 1 1 0.2567 0.3268 0.3784 0.2700 0.3064 0.329 0.4126 0.5927 0.4382 0.5161 0.4734 0.5032 Guangxi 0.2726 0.5673 0.4617 0.2687 0.5761 0.5667 0.5252 0.5485 0.5818 0.5216 Hainan 1 0.6880 0.4532 0.5393 0.4174 0.4363 1 1 0.4299 0.5023 0.5986 0.6340 Average 0.5325 0.4210 0.4157 0.4600 0.5739 0.5970 0.6007 0.5641 0.5830 0.5833 0.6001

Table A1. The evaluation results of green innovation efficiency of industry enterprise from 2005 to 2019

	Shanxi	0.1716	0.1409	0.1347	0.1773	0.1495	0.1649	0.2244	0.2848	0.3323	0.2429	0.2559	0.2805	0.2645	0.4643	0.3821
	Inner Mongolia	0.2420	0.2116	0.1452	0.1703	0.1378	0.1528	0.1643	0.1999	0.2378	0.1884	0.2000	0.1782	0.2364	0.3732	0.3228
	Jilin	0.2930	0.3581	0.3332	0.4536	0.4396	0.3038	0.5403	0.577	0.3589	0.4038	0.3847	0.4248	0.4772	0.7400	0.8175
	Heilongjiang	0.2139	0.1786	0.1502	0.1936	0.1987	0.1714	0.1949	0.2264	0.2816	0.2532	0.2684	0.2534	0.2371	0.3556	0.3578
Central	Anhui	0.3254	0.2541	0.2079	0.3662	0.2778	0.5855	0.6737	0.6713	0.6429	0.6555	0.6415	0.6270	0.6950	0.6967	0.6083
	Jiangxi	0.1757	0.1586	0.1351	0.1909	0.1194	0.1760	0.2688	0.4171	0.4361	0.4416	0.4559	0.4562	0.4858	0.6085	0.5209
	Henan	0.2571	0.2293	0.1963	0.2861	0.2346	0.2075	0.2941	0.3136	0.4113	0.4039	0.4109	0.3390	0.3888	0.5364	0.3822
	Hubei	0.2860	0.2199	0.2259	0.3604	0.2865	0.3273	0.4181	0.4442	0.4847	0.4908	0.5137	0.4983	0.5309	0.6483	0.5824
	Hunan	0.3810	0.3782	0.2350	0.3425	0.4971	0.4857	0.5846	0.5702	0.6064	0.6217	0.6933	0.5952	0.5806	0.5366	0.5284
	Average	0.2606	0.2366	0.1960	0.2823	0.2601	0.2861	0.3737	0.4116	0.4213	0.4113	0.4249	0.4058	0.4329	0.551	0.5003
	Chongqing	0.5646	0.5532	0.3277	0.4572	0.5809	0.8425	0.8279	0.5739	0.5787	0.6796	0.7043	0.5773	0.5575	0.4982	0.4812
	Sichuan	0.2986	0.2766	0.2321	0.3286	0.2697	0.2929	0.4461	0.4553	0.4858	0.4981	0.4933	0.4420	0.4673	0.4351	0.4493
Western	Guizhou	0.2217	0.2273	0.2360	0.3045	0.1814	0.2857	0.3758	0.3607	0.3856	0.3844	0.3519	0.3305	0.3051	0.3713	0.3483
	Yunnan	0.2588	0.4281	0.3458	0.3138	0.2280	0.2384	0.3338	0.3296	0.3869	0.3686	0.3512	0.3099	0.2894	0.3648	0.3350
	Shaanxi	0.2518	0.1706	0.1706	0.2263	0.2263	0.2432	0.3072	0.3093	0.3637	0.3083	0.2849	0.2712	0.3075	0.4017	0.4164
	Gansu	0.2313	0.1913	0.1793	0.2347	0.1609	0.2231	0.3073	0.3792	0.4094	0.3783	0.3171	0.2238	0.2871	0.3400	0.3746

	Qinghai	0.2097	0.2788	0.2442	0.4713	0.1861	0.1011	0.0742	0.1076	0.1502	0.0730	0.1866	0.1993	0.3198	0.5669	0.4869
	Ningxia	0.1648	0.1673	0.1053	0.2064	0.1849	0.2308	0.2670	0.3295	0.4120	0.3035	0.3427	0.2817	0.3047	0.4237	0.3493
	Xinjiang	0.1435	0.1250	0.1672	0.2196	0.1395	0.2179	0.2685	0.3157	0.3892	0.3761	0.3555	0.3126	0.3248	0.4493	0.5116
	Average	0.2606	0.2687	0.2231	0.3069	0.2398	0.2973	0.3564	0.3512	0.3957	0.3744	0.3764	0.3276	0.3515	0.4279	0.4170
Average		0.3693	0.3200	0.2920	0.3777	0.3219	0.3590	0.4486	0.4683	0.4987	0.4745	0.4807	0.4457	0.4685	0.5250	0.5152